

CORPORATE AND POSTAL BUSINESS LAW SECTION
LAW DEPARTMENT



August 10, 2022

Hon. Erica A. Barker, Secretary
Postal Regulatory Commission
901 New York Avenue, NW, Suite 200
Washington, DC 20268-0001

Dear Ms. Barker:

In accordance with Commission Order No. 6080, issued January 4, 2022 in Docket No. MT2022-1, the Postal Service hereby submits the attached USPS Connect Local Mail market test data collection report for Fiscal Year 2022, Quarter 3.

If you have any questions, please do not hesitate to contact me.

Best regards,

Nickolas Card
Attorney
Pricing and Product Support

PRC REPORT FY22 Q3

PROGRAM: USPS Connect Local Mail Market Test

LAUNCH DATE FOR MARKET TEST: January 9, 2022

TIME PERIOD OF EVALUATION: April 1, 2022 through June 30, 2022 (includes nationwide data by Area)

DESCRIPTION: USPS Connect Local Mail is a First-Class Mail product focused on local document delivery that accepts payment using Click-N-Ship, requires customers to submit mailpieces at Destination Delivery Units (DDUs) or by carrier pick-up in line-of-travel (LOT), and offers same-day or next-day delivery to such customers.

METRICS:

1) Total USPS Connect Local Mail Revenues, Disaggregated by Geographic Area

USPS Connect Local Mail Revenues		
Geographic Area	Revenue	% Revenue
Atlantic	\$315.65	34.7%
Central	\$2.95	0.3%
Southern	\$188.80	20.8%
WestPac	\$401.20	44.2%
Total	\$908.60	100.0%

Source: Click N Ship, Informed Visibility

2) Total USPS Connect Local Mail Volume, Disaggregated by Geographic Area and Acceptance Method

USPS Connect Local Mail Volume				
Geographic Area	Volume	% Volume	Dropped-off	Picked-up
Atlantic	107	34.7%	100	7
Central	1	0.3%	1	0
Southern	64	20.8%	46	18
WestPac	136	44.2%	121	15
Total	308	100.0%	268	40

Source: Click N Ship, Informed Visibility

3) Attributable Costs Incurred by USPS Connect Local Mail

The total attributable costs related to the provision of USPS Connect Local Mail during the quarter equal \$634.38.

4) Administrative and Start-Up Costs

The administrative and start-up costs for USPS Connect Local Mail during the quarter equal \$45,500.